

# *GOLD SUPPLIER PROGRAM*



JPMORGAN CHASE & Co.

# *RISE TO THE OCCASION*

**“Innovative supplier engagement**

is the hallmark of the Gold Supplier Program. Through it we hope to create shared, incremental value with our suppliers above and beyond the traditional supply chain goals of best price and best service. We partner with our Gold Suppliers in new ways with the goal of allowing suppliers to better reach their full potential with us, and helping JPMorgan Chase to become one of their best clients.”

**Ken Litton**

Chief Procurement Officer, JPMorgan Chase & Co.



# *RISE TO THE OPPORTUNITY*

## **JPMorgan Chase Gold Supplier status**

is the firm's top designation for preferred suppliers. Suppliers may achieve Gold status by distinguishing themselves through excellent performance, integrity, and partnership with JPMorgan Chase to serve the needs of our clients, shareholders and employees.

## **The Gold Supplier Program**

is a community encompassing suppliers large and small, public and private, diverse-owned businesses, and product categories of all types.

The program is designed to create strategic alignment and value by helping suppliers understand how to become more successful with JPMorgan Chase, and helping the firm to become the preferred customer in its supply markets.

**Gold Suppliers are prioritized and recognized within JPMorgan Chase.**

Gold Suppliers may receive:

- Facilitated opportunities for growth and category expansion, as appropriate;
- Enhanced insight to JPMorgan Chase's strategic agenda;
- Dedicated Gold Supplier Program relationship manager and communication channel;
- Simplified contracting, onboarding, and third party oversight processes;
- Faster invoice payment; or
- Special invitation to Gold Supplier events and networking

## Becoming a Gold Supplier

is a milestone accomplishment in your relationship with JPMorgan Chase. The program is by invitation – you must be nominated by your Category Sourcing and Line of Business partner. Exemplary performance and partnership are critical to being nominated.

Gold Suppliers are measured against a series of program requirements for ongoing compliance.

For more information, please visit

<https://www.jpmorganchase.com/corporate/About-JPMC/GoldSuppliers.htm>.

## *GOLD SUPPLIER PROGRAM*

“The Gold Supplier Program targets important partners who demonstrate a commitment to enabling our strategic agenda and ability to deliver to our clients, customers, and communities. It aims to define the way we do business together striving for a mutually beneficial relationship that helps to improve your competitive posture and working experience with JPMorgan Chase.”

### Laura Higgins

Head of Supplier Relationship Management,  
JPMorgan Chase & Co.



The background is a grayscale aerial photograph of a city skyline, likely New York City, featuring numerous skyscrapers and a dense urban layout. Overlaid on the image are several geometric shapes: a large blue triangle on the left side, a diagonal blue band with a yellow border running from the top center towards the bottom right, and another blue triangle on the right side. The text 'JPMORGAN CHASE & CO.' is positioned in the upper right area, within the blue band.

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